

Code **QBS**
Company name Quang Binh Import And Export Joint Stock Company
Date 03/27/2017
Subject **Resolution on the 2017 AGM**

Content:

Quang Binh Import And Export Joint Stock Company announced Resolution No.02/2017/NQ.ĐHĐCĐ dated March 24, 2017 as follows:

1. Approving the report on the company's business result in 2016 and plan for 2017.
2. Approving the report on the company's operation in 2016 by BODs
3. Approving the report on the company's operation in 2016 by Supervisory Board
4. Approving the audited financial statements in 2016 by AVA Auditing Ltd.Com
5. Approving the remuneration payment to BODs & Supervisory Board in 2016 and plan for 2017:
 - a. In 2016:

No.	Content	Amount (expected)	Amount (proposal)
1	BODs	504,000,000	403,200,000
2	Supervisory Board	240,000,000	192,000,000
3	Total	744,000,000	595,200,000

- b. In 2017:

c	Content	Quantity	Amount (1 person/month)
1	BODs	01	10,000,000
2	Member of BODs	04	8,000,000
3	Head of Supervisory Board	01	8,000,000
4	Member of Supervisory Board	02	6,000,000

6. Approving the Vinachem DAP Joint Stock Company will not continue to be a strategic shareholder of QBS.
7. Approving the company's business result in 2016 and the profit distribution in 2016:
 - a. The company's business result in 2016:

No	Content	Unit	Plan for 2017	Actual of 2016	Rate
1	Charter capital	biilion dongs		693.30	
2	Net revenue	biilion dongs	3,800	4,495.27	118%

3	Profit after tax	biillion dongs	83	13.56	16.3%
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b. The profit distribution in 2016:

No.	Content	Note	Value
1	Undistributed profit after tax of the last year		66,590,776,840
2	Profit after tax on audited FS 2016		13,560,899,357
3	Deducting of addition fund 2016	(3.1+3.2+3.3	3,119,006,853
3.2	<i>Deducting of Development Fund (15% of profit after tax)</i>	(2)*15%	2,034,134,904
3.3	<i>Reward – Welfare Fund (8% of profit after tax)</i>	(2)*8%	1,084,871,949
4	Undistributed profit after tax until 31 Dec 2017	(1+2-3)	77,032,669,344
5	Remaining profit after tax 2016		77,032,669,344

8. Approving the company's business plan in 2017:

No.	Content	Unit	Plan for 2017
1	Charter capital	billion dongs	
2	Net revenue	billion dongs	3,900
3	Profit before tax	billion dongs	106
4	Corporate income tax	billion dongs	21
5	Profit after tax	billion dongs	85
6	Deducting of reserve funds		
	- Development fund (*)	billion dongs	
	- Reward – Welfare fund (**)	billion dongs	
7	Expected dividend payment rate	%	5

9. Approving the selection of auditing company to audit financial statements in 2017.

10. Approving the election of Ms. Nguyen Thi Thanh Huong as Chairwoman of BODs and Ms. Dang Thi Phuong Thao as Head of Supervisory Board for 2017-2021 tenure.

- List of BODs:
 - + Ms. Nguyen Thi Thanh Huong
 - + Mr. Nguyen Manh Tuan
 - + Ms. Bui Thi Ngoc
 - + Mr. Pham Sy Thac
 - + Mr. Nguyen Van Khoai
- List of Supervisory Board:
 - + Ms. Dang Thi Phuong Thao
 - + Ms. Nguyen Thi Quynh Trang
 - + Ms. Tran Thi Thu Trang

11. Approving the appointment of Chairwoman of BODs cum CEO.